

# Electronic Catalog by MILLWORK LLC DEVELOPMENT

The E-Catalog is developed for Distributors and can include a single product category, such as Exterior Doors, or a variety of products from multiple manufacturers configured into one easy to use program.

Available as a PC-Based program that can be installed via CD or downloaded online, or as a Web-Based program that includes a control panel for administrating user access.

MD Millwork Distributor E-Catalog

Forms Imaging Utilities Item List: No Items

**MD ELECTRONIC CATALOG**

Settings... Open a Project... [Catalog](#)  
[Online Documents](#)

[+ User Added Items](#)

**Product Selection**

- [Exterior Doors](#)
- [Interior Doors](#)
- [Moulding](#)
- [Stair Parts](#)
- [Columns and Posts](#)
- [Entrance Trim](#)
- [Garage Door Frames](#)
- [Decorative Windows](#)

**Project Information**

Quote Date: 5/ 1/2012  
Quote Number:   
 Auto-Number Quote

**Customer Information**

ID: None  
Name:   
Address:   
  
  
Phone 1:   
Phone 2:   
Fax:   
E-mail:

Job Name:   
Sales Person: Scott Johnson

**Order Info**

Order Date: 5/ 1/2012  
Required Date: 5/ 1/2012  
Order Number:

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Version: 1.0 Date: 5/1/2012

Total Project Amount: **\$0.00**

The E-Catalog does everything from creating quotes and orders to creating catalog pages, and includes an imaging module for showing what the products will look like on a homeowner's house.

## Pricing and Settings

The program uses distributor list prices making it a tool that can be used at any market level. The user simply enters their multipliers ("retail" for quotes and "net" for orders) along with their company information to be displayed on quotes. The user can even choose to display their logo on the quote forms.

The screenshot displays the 'Millwork Distributor E-Catalog' software interface. The main window shows a sidebar with navigation icons for 'Settings...', 'Prod...', 'Exterior Doors', 'Moulding', 'Columns and Post', 'Garage Door Frames', and 'Decorative Windows'. The 'Program Settings' dialog box is open, showing fields for 'Company Information' (Name: ABC Lumber Company, Address: 123 Main Street, St, Paul, MM 55106, Phone: (123) 456-7890, Fax: (123) 456-7891, Email: sales@abclumber.com, Website: www.abclumber.com), 'Password' (with 'Password Protect' checked), 'Default Quote Format' (Detailed), 'Default Order Format' (Detailed), and 'Quote Disclaimer'. A 'Multipliers' dialog box is also open, showing a table of multipliers for various product categories. The table has columns for 'Category', 'Net', and 'Retail'. The 'Product Category' is set to 'Exterior Door'. The table lists 12 categories, all with Net and Retail values of 1. A 'Copy 1st Row Multipliers to all Rows' button is at the bottom of the Multipliers dialog.

Category	Net	Retail
Classic-Craft American Style	1	1
Classic-Craft Canvas	1	1
Classic-Craft Mahogany	1	1
Classic-Craft Oak	1	1
Classic-Craft Rustic	1	1
Fiber-Classic Mahogany	1	1
Fiber-Classic Oak	1	1
Fiber-Classic Oak - Flush Glazed	1	1
Profiles High Definition	1	1
Smooth-Star	1	1
Smooth-Star - Flush Glazed	1	1

- The settings and multipliers can be **password protected**.
- Global settings include **quote and order default formats** (such as Detailed or Summary views).
- **Personal information** can be saved such as sales person's name and email address.
- The **Directory Paths** for the customer database and where projects get saved can be set so the information can be shared by multiple users.
- **Sales Tax** information can be set and displayed on quotes.

## Updates

The PC-Based version automatically checks for updates via the internet each time the program is started and will prompt the user to download and install the update if one is available.

When opening a project that was saved using a previous version, the program will ask the user if they want to update the project to the current version. If they choose to update the project, the program will recalculate the pricing and remove any discontinued items. If they choose not to update the project, the version number and date that the project was created in will be displayed on the forms.

## Product Modules

Each product module is specific to the type of product it includes but they all are designed with some common features. They each contain tab controls on the left that make it easy for the user to navigate and make selections when they want to, instead of having to click their way through a series of questions.

A detailed image of the item selected is displayed to the right of the controls.

Each product module starts with a pre-configured item based on defaults that are predetermined by the distributor (usually the most common selections). The user simply changes the selections as needed.

Additional features in some modules include:

- A **Wizard** option to step the user through the selection process.
- A **Catalog Creator** feature that allows users to create their own price pages.
- All modules include the ability to add **Manually Entered Line Items**.

The screenshot shows the 'EXTERIOR DOORS' module in the 'Millwork Distributor E-Catalog'. The interface includes a 'Wizard' button and a 'Find...' search box. The main display shows a door with dimensions: 54" (R.O.) width, 63 1/4" (O.M.) height, and 55 5/8" (O.M.) exterior width. The price is \$4,892.00 and the lead time is 5/0 allow 4/6wks. The 'Item List' on the right shows a tree view of project items, including 'Item #1 - Exterior Door - (1) 3' 0" x 6' 8" CCR0402' and 'Item #2 - Interior Door - (1) 2' 6" x 6' 8" (30" x 80"'. The bottom status bar shows 'Total Project Amount: \$5,129.46'.

An item is added to the project when the "Add Item to Project" button is clicked on the bottom toolbar.

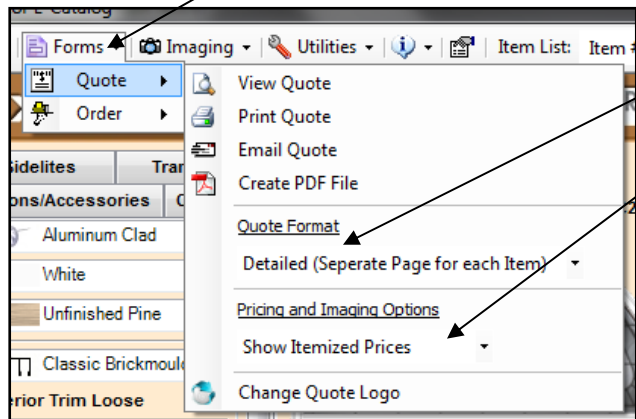
The module's status bar displays the retail price (based on the retail multiplier entered in the multipliers table) and the applicable lead time.

A tree-view of the item list is displayed on the right that shows all the items that are included in the project. Double-clicking any of the items in the list will open that item making it easy to navigate and make changes. The description for an Item that has not been added to the project yet will be preceded by "Pending" in the list and will be grayed out.

Item descriptions in the list can be expanded or collapsed to display or hide the details.

## Quotes and Orders

Quote and Order forms can be viewed, printed, emailed, and a pdf file can be created. Form options are accessed from the "Forms" menu on the top toolbar.



The forms can be displayed in Detailed (shown) or in Summary format.

Additional formatting options for Quotes include showing itemized prices, total price only, or no pricing.

**ABC Lumber Company**

**Quote**

Item 6 of 7

Phone: (123) 456-7890  
 Fax: (123) 456-7891  
 Website: www.abclumber.com  
 Email: sales@abclumber.com

Quote Number: 34826 Date: 5/1/2012  
 Sales Person: Scott Johnson

**Customer Information**

Name: Mr. & Mrs. Smith  
 Address: 456 Easy Street  
 St. Paul, MN 55106  
 Phone 1: (612) 747-6763  
 Phone 2:  
 Fax:

Job Name:  
 Comment:

**Specifications**

R.O. = 69 1/2" x 116 13/16"  
 O.M. of Exterior Trim = 71 1/8" x 117 9/16"



Image is viewed from Exterior!

Lead Time: S/O allow 4/6wks

(1) 3' 0" x 6' 8" CC1091D Classic-Craft Oak Fiberglass Door w/Double Sidelites & Transom

Item Description	Qty	Price	Extended
3' 0" x 6' 8" CC1091D Classic-Craft Oak Fiberglass Door w/Arcadia Black Nickel Glass - Left Hand Inswing	1	3,198.00	\$3,198.00
Set of Oil Rubbed Bronze Hinges	1	0.00	\$0.00
Set Double Sidelites 14" Wide CC2060SL1D Classic-Craft Oak w/Arcadia Black Nickel Glass	1	3,388.00	\$3,388.00
68 5/8" x 34 5/16" (Frame Size) 54ARHRT1D Half Round Transom w/Arcadia Black Nickel Glass	1	4,124.00	\$4,124.00
White Aluminum Clad Frame w/Unfinished Pine Interior (Continuous Head/Sill w/Storm Door Ready Mull Post Extenders) - 4 9/16" Jamb w/Classic Brickmould Exterior Trim (Applied) w/Oil Rubbed Bronze Adjustable Strike Plate	1	1,122.00	\$1,122.00
Compression Weatherstrip	1	0.00	\$0.00
Composite Adj. - Mill Finish Sill (Continuous)	1	0.00	\$0.00
PREFINISH: Stain Door & Sidelite Panels Interior & Exterior NATURAL OAK	1	1,125.00	\$1,125.00
Therma-Tru Multipoint - Tongue Heirloom Wide Lever Set w/Polished Chrome (PC) Finish	1	507.00	\$507.00
<b>Item Total</b>			<b>\$13,464.00</b>

Order Sub Total: \$18,593.46

Tax: \$1,208.57

Order Total: \$19,802.03

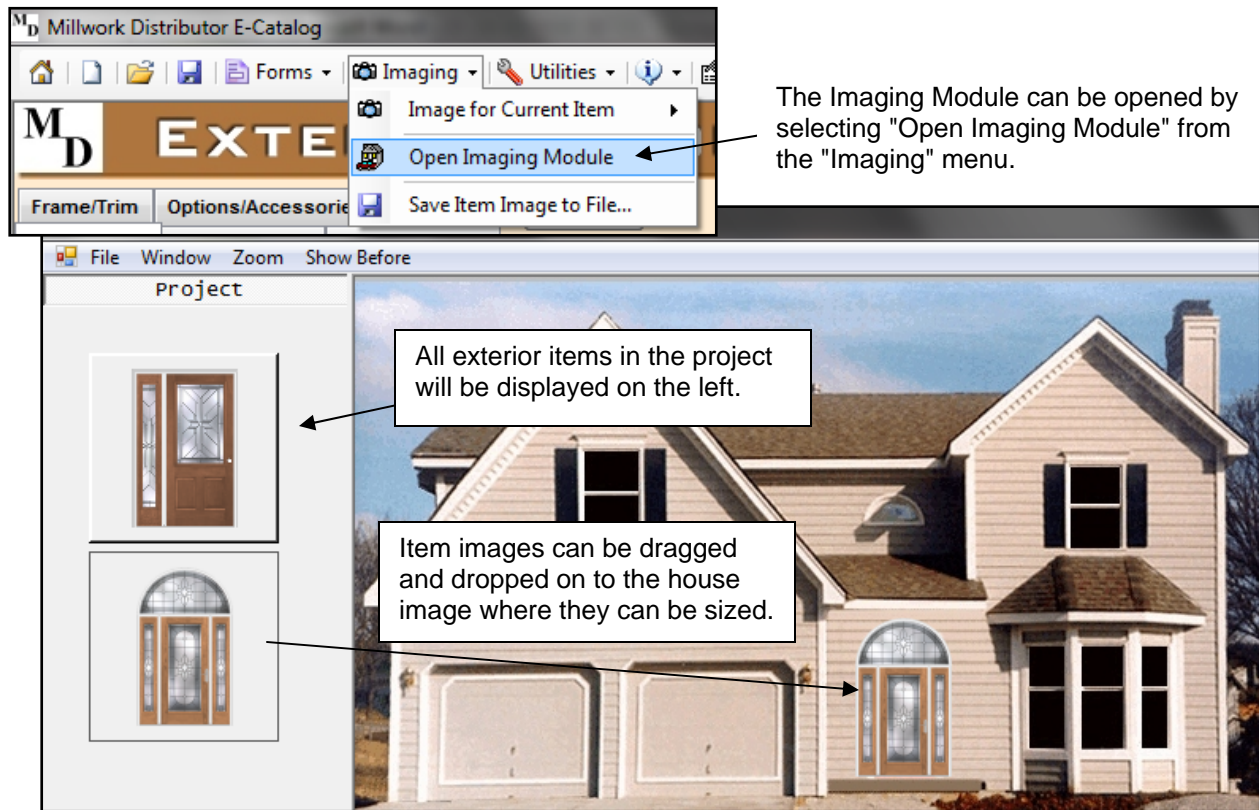
Distributed by:

**MILLWORK DISTRIBUTOR**

Version #: 1.0  
 Version Date: 5/1/2012

## Imaging

The E-Catalog includes an Imaging Module that can be used to visualize what a product will look like on a homeowner's house.



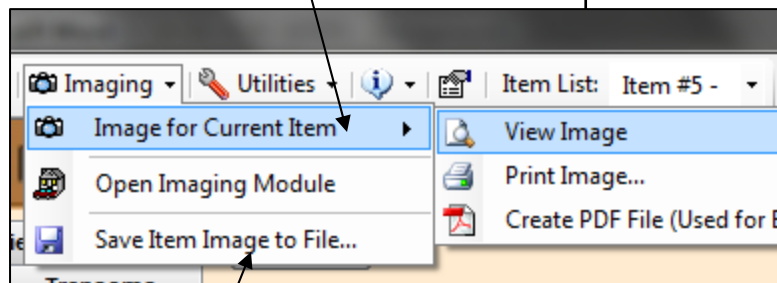
The screenshot shows the 'Millwork Distributor E-Catalog' application. The 'Imaging' menu is open, with 'Open Imaging Module' selected. Below the menu, a 'Project' panel on the left displays two door options. The main area shows a house with a door from the project panel placed on its front entrance. Callout boxes provide instructions: 'All exterior items in the project will be displayed on the left.' and 'Item images can be dragged and dropped on to the house image where they can be sized.'

The Imaging Module can be opened by selecting "Open Imaging Module" from the "Imaging" menu.

All exterior items in the project will be displayed on the left.

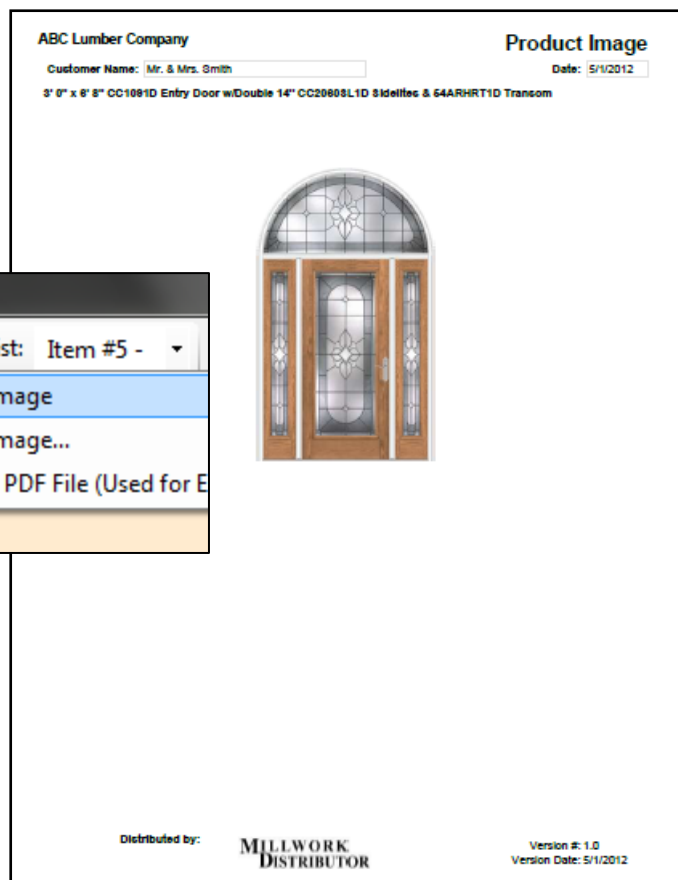
Item images can be dragged and dropped on to the house image where they can be sized.

You can view, print, or create a pdf form that displays a larger image of the item by selecting "Image for Current Item" on the top toolbar.



The screenshot shows the software's toolbar with the 'Image for Current Item' menu open. The menu options are 'View Image', 'Print Image...', and 'Create PDF File (Used for E...'. The 'View Image' option is highlighted.

You can also save an image file (jpg, png, bmp, or gif formats) of the item, which can then be used to import to other programs.

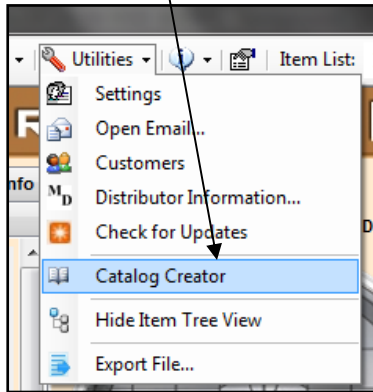


The 'Product Image' window displays a detailed view of a door. At the top, it shows 'ABC Lumber Company' and 'Product Image'. Below this, there is a form for 'Customer Name: Mr. & Mrs. Smith' and 'Date: 5/1/2012'. The product description is '3' 0" x 8' 8" CC1081D Entry Door wDouble 14" CC20808L1D Sidelites & 64ARHRT1D Transom'. The door image is centered. At the bottom, it says 'Distributed by: MILLWORK DISTRIBUTOR' and 'Version #: 1.0 Version Date: 5/1/2012'.

# Catalog Creator Feature

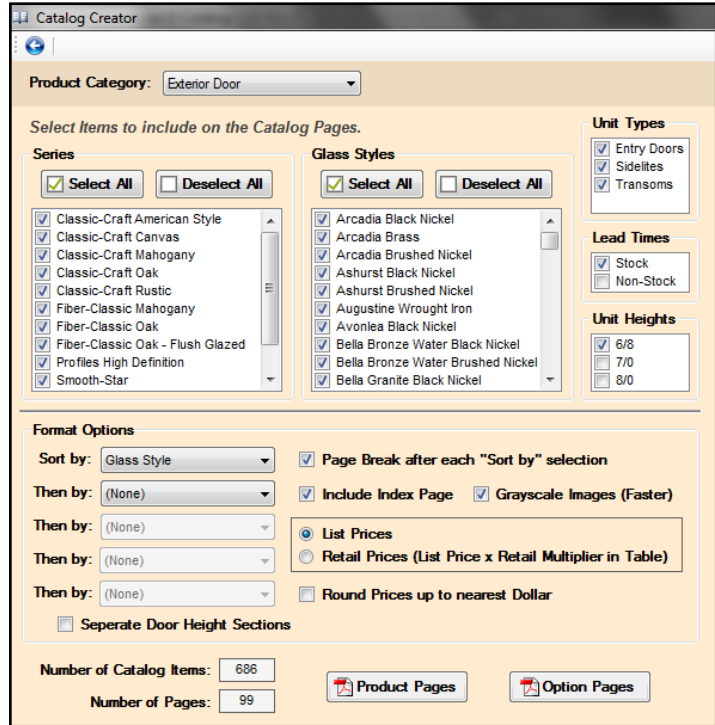
The E-Catalog can include the option to generate catalog price pages.

This feature can be used by selecting "Catalog Creator" from the Utilities menu.

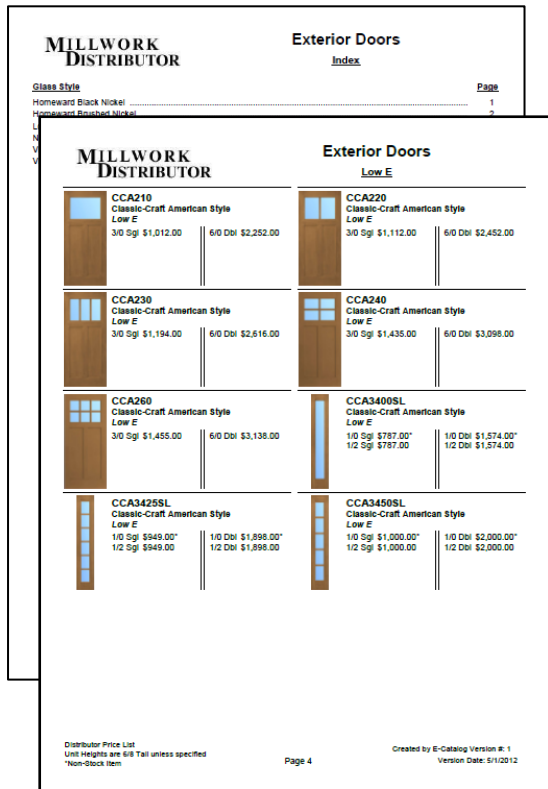


Choose from a variety of formatting options.

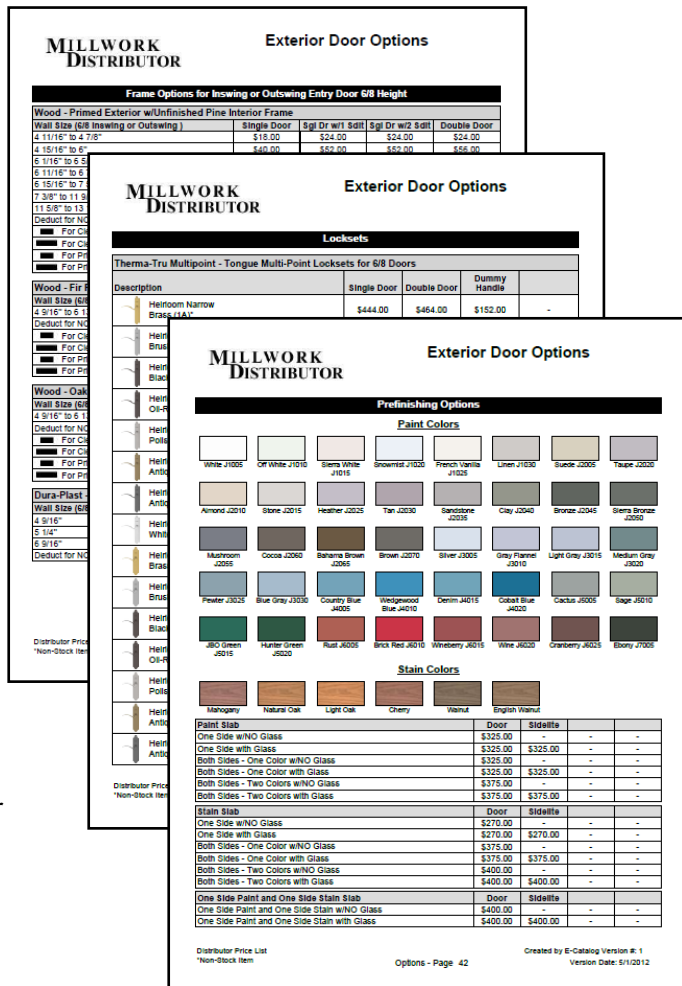
- Select only the series/styles you want.
- Choose to show stock/non-stock items.
- Numerous sort options.
- Print in color or gray scale.
- Can display list or retail prices.



Creates Product Pages...



...and Option Pages



With the Catalog Creator feature you may never have to create, print, and distribute your own catalog pages again!

## User Added Items

For Items not included in the E-Catalog, users have the option to add any item they choose by entering them in the User Added Items Module.

 <b>USER ADDED ITEMS</b>							
<input type="button" value="+ Add New Item"/>				<input type="button" value="Delete Table Contents"/>			
To Delete an Item click on the Row Header (on Left Side) and push the Delete Button on your Keyboard.							
Description	Quantity	Net Price	Retail Price	Taxable	Include On Quote	Include On Order	
Dexter Lockset	1	\$25.00	\$36.00	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	
Installation	1	\$0.00	\$250.00	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Permit Fee	1	\$0.00	\$54.00	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	
Haul away old Door	1	\$0.00	\$30.00	<input type="checkbox"/>	<input checked="" type="checkbox"/>	<input type="checkbox"/>	

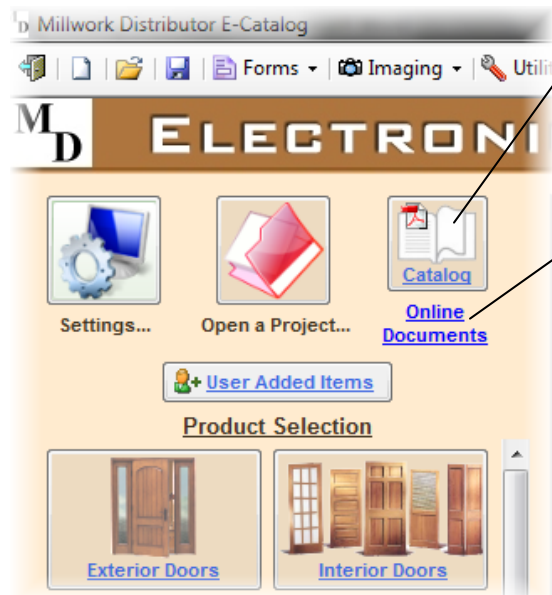
The items can be included on the Quote, Order, or both.

## Online Document Options

A PDF file of your catalog and other documents such as product literature can be stored online and accessed by users of the E-Catalog via hyperlinks on the home page.

The online files are maintained independently from the program. Millwork Development creates index pages based on the files provided by you.

When the program starts up and detects that the index pages exist, a "Catalog" button is displayed for the online catalog and an "Online Documents" hyperlink label is displayed for other documents.



Using index pages provides for a quick initial download that shows the user what documents are available to view and/or download along with the file size for each document.

# Product Module Examples

Some Product Modules such as Moulding and Stair Parts include a Group Selection option (table format) that make it easier to order numerous items at one time.

Model	Lineal Feet	2' Pc	3' Pc
643A Inside (2-1/2" x 4") Birch			
700A (3/8" x 1-1/8") Birch	200	0	0
219A (3/8" x 2-3/4") Cherry	0	0	0
238A (7/16" x 3-1/4") Cherry	0	0	6
279A (1/2" x 4-1/4") Cherry	0	0	0
200A (1/2" x 3/4") Cherry	0	0	8
400C (3/4" x 1-1/4") Cherry			
400T (3/4" x 6-1/2") Cherry			
400U (3/4" x 7-1/4") Cherry			
402U (6/4" x 7-1/4") Cherry			
133A (1/2" x 2-1/4") Cherry	0	0	0
155A (9/16" x 3") Cherry	0	0	0
178A (9/16" x 3-1/4") Cherry	500	0	0
602A (3/4" x 1-1/4") Cherry	0	0	0
608A (9/16" x 2-1/4") Cherry	0	0	0
610C (11/16" x 3-7/16") Cherry	0	0	0
614A (11/16" x 4-5/8") Cherry	0	0	0
746A (7/16" x 1-3/8") Cherry	0	0	0
500A (3/16" x 1-1/4") Cherry			
301A (3/8" x 1-1/16") Cherry			
302A (7/16" x 1-3/8") Cherry			
303A (7/16" x 1-3/8") Cherry			
308A (3/4" x 1-5/8") Cherry			
309A (1/2" x 1-1/2") Cherry			



### M<sub>D</sub> WOOD COMBINATION DOORS

Doors | Sidelites | Accessories | Order Info

**Door Selection**

Series: Ponderosa Pine Qty: 1

Type: Half Lite

Style: Classic B

Finish: Unfinished

Size: 3' 0" x 6' 9"

Ponderosa Pine

(1) Classic B Door  
(1) Full Lite Sidelite  
(1) Deluxe Hardware Kit - Black

(1) Glass Insert

Price: \$611.49 | Lead Time: Non Stock (Contact Office)

### M<sub>D</sub> COLUMNS & POSTS

Item Selection | Order Info

Item: Column Qty: 1

Type: Colonial Wood

Series: Northern Red Oak

Style: Round Tapered Fluted

Specs: Width: 6" Height: 6' 0"

Finish: [Dropdown]

Cap and Base: [Dropdown] Splitting: [Dropdown]

Cap: [Dropdown] Cut: [Dropdown]

Base: [Dropdown]

Colonial Northern Red Oak Column - Round Tapered

2 1/2"

6' 0"

3"

5 5/8"

8 1/8"

Price: \$859.13 | Lead Time: Stock (Call to verify)

### M<sub>D</sub> GARAGE DOOR FRAMES

Frame/Cladding | Order Info

All Aluminum Frame  Arch Top Frame Set Qty: 1

Sizing:  Standard Size  Custom Size

Standard Size: 9' 0" x 8' 0"

Jamb Size: 5 1/2" 45°

Exterior Trim Style: [Image]

Color: Sandstone

Cross Section

Price: \$630.71 | Lead Time: Non Stock (Contact Office)

### M<sub>D</sub> RAILING SYSTEMS

Railing Selection | Order Info

Component: Rails

Type: Level Rail

Series: Series 125 Aluminum Redi-Rail™

Style: Square Balusters

Finish: Black Textured

Length: 72" Quantity: 1 Pc(s)

Series 125 (Style A) Aluminum Redi-Rail™ Blac

Price: \$114.47 | Lead Time: 10 Working Day

### M<sub>D</sub> Decorative Windows

Window Selection | Order Info

STA-AB 4848 Stratford Antique Brass

Frame Size: 47 1/2" x 47 1/2"

Wall Size: 4 9/16" Qty: 1

Window Styles

47 1/2"

47 1/2"

Price: \$2,375.00 | Lead Time: 5 Working Day (Call to verify)

Product Modules can be added for virtually any category.

You also have the option to maintain your own list of miscellaneous items that can be included in the "Miscellaneous Items" Module.

### M<sub>D</sub> MISCELLANEOUS ITEMS

Product Category: All  Only show all Items being Ordered

Quantity	Description	Product Category	Item Number	Price	Extended
0	10 X 12 4LITE 2W2H PINE	BARN SASH	BS10124	\$43.58	\$0.00
2	10 X 12 6LITE 2W3H PINE	BARN SASH	BS101262W	\$69.55	\$139.10
0	10 X 12 6LITE 3W2H PINE	BARN SASH	BS10126	\$57.45	\$0.00
5	8 X 10 4LITE 2W2H PINE	BARN SASH	BS08104	\$36.22	\$181.10
0	8 X 10 6LITE 2W3H PINE	BARN SASH	BS081062W	\$46.53	\$0.00
0	8 X 10 6LITE 3W2H PINE	BARN SASH	BS08106	\$47.00	\$0.00
0	9 X 12 4LITE 2W2H PINE	BARN SASH	BS09124	\$41.48	\$0.00
0	9 X 12 6LITE 2W3H PINE	BARN SASH	BS091262W	\$56.12	\$0.00